

EVENT SPONSORS:



DAY 1

Friday October 20, 2023

7:30 AM – 8:30 AM

VIP CONTINENTAL BREAKFAST AND EARLY ACCESS TO THE BALLROOM
YHSGR MEMBERS ONLY | OSCEOLA BALLROOM A-B

7:30 AM – 9:00 AM Registration: Osceola Ballroom Foyer

MAP | MAGNETIC ATTRACTION PRINCIPLES *(The CP Reverse Prospecting System)*

Meeting Room: **OSCEOLA BALLROOM C-D**

9:00 AM – 10:30 AM **100 Conferences • 100 Million Dollars in Personal GCI**
A Fast Forward Retrospective of How CP Nation Got to HERE and How that Will Help You Fast Forward to Your Heart's Desire–*Craig Proctor*

10:30 AM – 12:15 PM **MISSION: Attraction Marketing**
Proven Systems to Cut in Line Ahead of Your Competition to Compel the Most Qualified Buyers & Sellers to Request Your Help–*Craig Proctor*

12:15 PM – 12:30 PM Rookie & Million \$ Awards

12:30 PM – 1:30 PM // MEMBER NETWORKING AND LUNCH BREAK

1:30 PM – 3:00 PM **CP Nation Fast Forward Attraction Marketing SuperStar Panel**
Demonstrating Member Lead Generation in Action Across the Country that Resulted in More High Quality Leads at Lower Cost in 2023–*Todd Walters*

3:00 PM – 3:15 PM // BREAK

AIM | ATTENTION–INTEREST–MOTIVATION *(The CP Prospect Conversion System)*

3:15 PM – 4:00 PM **MISSION: Lead Conversion**
Proven Strategies to By-Pass the Refusal of Today's Prospects to Answer the Phone and Compel Them to Call You Instead

4:00 PM – 5:00 PM **CP Nation Fast Forward Lead Conversion SuperStar Panel**
Demonstrating Member Lead Conversion in Action Across the Country that Led to More Face-to-Face Appointments in 2023

5:00 PM **NETWORKING PARTY**
Celebrate #CPNationMission100 with us with over 100 Like-Minded Agents Who Will Motivate, Inspire and Pull You to Success via this "Second Seminar in the Bar"



DAY 2 Saturday October 21, 2023

FLY | FOCUS-LEVERAGE-YIELD (*The CP Lifetime Customer System*)

Meeting Room: **OSCEOLA BALLROOM C-D**

9:00 AM – 10:45 AM **MISSION: New Presentation Systems**
Renegade Presentation Strategies and Workflows That Put You in Front of Hundreds of Ready-to-Act Buyers and Sellers in Your Marketplace

10:45 AM – 11:45 AM **CP Nation Fast Forward New Presentation Systems SuperStar Panel**
Demonstrating Member Presentation Systems that Multiplied Contract Signings Across the Country in 2023

11:45 AM – 12:00 PM Quantum Leap Awards

BREAKOUT/WORKING LUNCH

12:00 PM – 3:00 PM **COACHING LEVEL MEMBERS ONLY (RED LANYARDS ONLY) BREAKOUT**
Meeting Room: **CELEBRATION**
How to Build a 7-Figure Real Estate Business That Runs on its Own

12:00 PM – 1:30 PM // *MEMBER NETWORKING AND LUNCH BREAK*

1:30 PM – 2:15 PM **MISSION: Team Systems**
Little Known Steps to Shift Your Team into High Gear So it Runs Like a Well-Oiled Machine

2:15 PM – 3:00 PM **CP Nation Fast Forward T.E.A.M. SuperStar Panel**
Demonstrating Member Teams that Cranked Out 5-Star Reviews and Millionaire Agents in 2023

3:00 PM – 3:15 PM // *BREAK*

BREAKOUTS

COACHING LEVEL MEMBER BREAKOUT (RED & BLUE LANYARDS)
Meeting Room: **CELEBRATION**
The Top Three Ways to Use Existing Customers to Get More Listings!
–*Super Star Panel!*

3:15 PM – 5:30 PM **PLATINUM LEVEL MEMBERS**
Meeting Room: **OSCEOLA BALLROOM A-B**
The Secret Online Strategy to Get a Steady Flow of Seller Prospects from Other Agents' Off Line Marketing! –*Todd Walters and Super Star Panel!*

TITANIUM AND YOUR HOME SOLD GUARANTEED REALTY OWNERS
Meeting Room: **OSCEOLA BALLROOM C-D**
The Low Cost But Highly Effective Method to Show Up in the Top Three of Google Business Listings on Any Key Word Search! –*Multi-Millionaire Broker Owner Panel!*

5:30 PM – 6:30 PM // *DINNER BREAK – EAT, DRINK & NURTURE YOUR CP FRATERNITY*



DAY 3 Sunday October 22, 2023

ACT | ACTION-COMMITMENT-TRACTION *(The Key to Success is Implementation)*

Meeting Room: **OSCEOLA BALLROOM C-D**

**Partner Marketplace
 Supercharge Your Business With These Services**

8:00 AM – 8:45 AM	Success Website	Room: OSCEOLA BALLROOM C-D
	Stamp Staff	Room: OSCEOLA BALLROOM A-B
	Answerconnect	Room: KISSIMMEE A
	America's Preferred Home Warranty	Room: KISSIMMEE B
	8Twelve Mortgage	Room: ST CLOUD A
	714Web	Room: ST CLOUD B
	Done 4 You	Room: CELEBRATION
	nSkope	Room: HARMONY A
	Radio TV Agents	Room: HARMONY B

9:00 AM – 10:00 AM **Hit the Ground Running:**
 How to Start in 4th Gear to Get Yourself Implementing,
 Improving & Increasing Your Income

BREAKOUTS

COACHING LEVEL MEMBER BREAKOUT (RED & BLUE LANYARDS)

Meeting Room: CELEBRATION
 How to Increase the Amount of Money You Make Per Sale by 33% to 100% or More!
 –*Super Star Panel!*

PLATINUM LEVEL MEMBERS

10:00 AM – 12:00 PM **Meeting Room: OSCEOLA BALLROOM A-B**
 The Super Profitable Sales Team System for Getting 3x More Implemented Each
 Week Without Going Insane or Giving Up Your Personal Life to Do It!
 –*Todd Walters and Super Star Panel!*

TITANIUM AND YOUR HOME SOLD GUARANTEED REALTY OWNERS

Meeting Room: OSCEOLA BALLROOM C-D
 If Your Target Customer is Someone with a House to Sell, Your Competition is Anyone
 Who Wants to Buy a Home... not Real Estate Agents... Here is the YHSGR Strategy to
 Ensure Prospects Call You Before Listing or Selling Their Home to Anyone!
 –*Multi-Millionaire Broker Owner Panel!*

12:00 PM – 2:00 PM **Your 100 Next Steps to Building a Business of
 Predictable Customers, Sales and Profits:**
 Plans, Tracking, Reporting and Measuring
 –*Todd Walters & Craig Proctor*

NO FILMING OF ANY KIND INSIDE SESSIONS

*Session times are subject to change. Member will be notified of any changes.
 Register for MISSION 100: THE CRAIG PROCTOR FAST FORWARD CONFERENCE at
www.CraigProctorCoaching.com Schedule/Events tab. Call 1-800-538-1034 with questions.



EXCLUSIVELY FOR **Titanium & Your Home Sold Guaranteed Realty**

Thursday October 19, 2023

Meeting Room: **OSCEOLA BALLROOM A-B**

- 9:00 AM – 12:00 PM**
- The Financial Model and KPI Reporting and Tracking System for a Built-to-Sell Brokerage!
 - Expansion and Operations Systems to Streamline Productivity, Processes and Predictability!
 - The Top Five YHSGR Marketing Systems For a Guaranteed Steady Flow of Come List Me's

12:00 PM – 1:30 PM // *LUNCH BREAK*

- 1:30 PM – 6:00 PM**
- Advanced Follow-up and Remarketing Systems to Eliminate Competition and Pre-Sell Every Customer!
 - The Exclusive YHSGR Presentation System for Getting Buyer and Seller Clients on Agreement, with an Upfront Fee and Better Than Good Commission!
 - How to Sell Your Listings without MLS
 - Getting Seller Leads Using the YHSGR Certified Pre-Owned Home Marketing System!
 - The Best New Team Member Onboarding System Ever Developed!

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